

"Talk With Crafts"

Fifth and Grace Sts.

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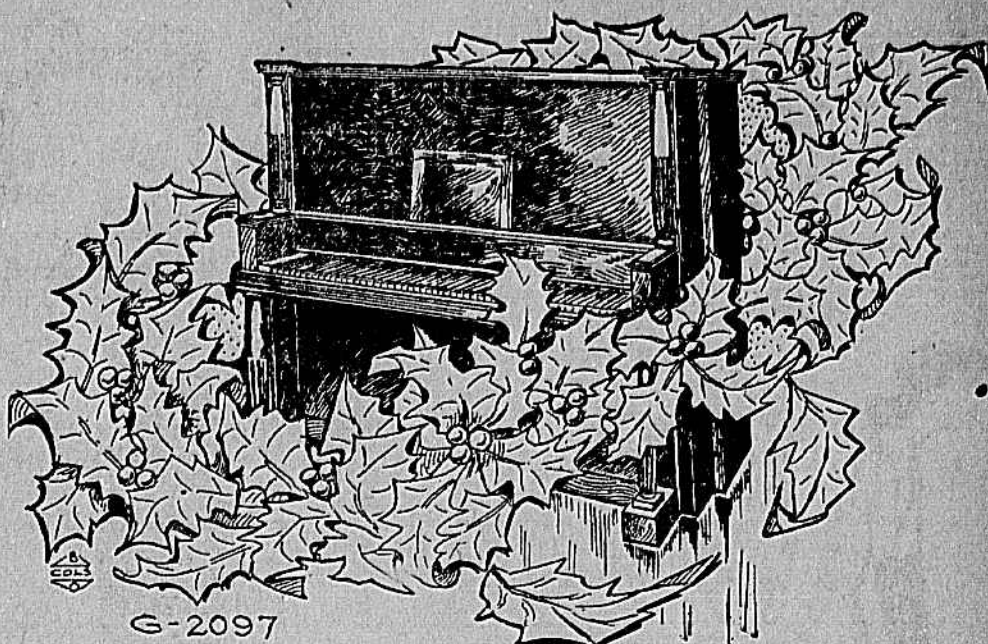
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# Our Formal Opening and Annual Piano Sale



G-2097

## To Piano Dealers in Virginia and North Carolina

You have no doubt been notified that we have been given the representation of the well-known "Schaeffer" Piano. In fact, two carloads of samples have already arrived.

We cannot promise immediate delivery on these, however, and, further, we cannot deliver to dealers during the month of December any pianos for which we are factors.

**N**O surprise about these two events other than the remarkable cut prices that will prevail. First of all, we welcome you most heartily into our new home, the most beautiful piano warerooms in the State of Virginia. But, as far as our Annual Sale goes, this event has been waited for by hundreds of prospective Piano-buyers, who know that a "Talk with Crafts" means a saving of much money.

During this entire month of underprices we merely divide our profits with our patrons—an annual custom with us—and a most satisfactory occasion for you.

To the public of Richmond we beg to announce that we have secured the representation for Virginia and North Carolina the celebrated "Schaeffer" Piano, known the world over as "the best in the West," and on this Piano the makers have even given us permission to cut prices during our Annual Sale.

This addition to our already strong line of instruments insures a wonderful range for choice at prices positively unequalled and unheard of.

Truly a "Talk with Crafts" from now till Xmas may bring happiness to the home and joy to every member of the household. Again—"Talk with Crafts"—and save!

**NOTE.**—Store open evenings from now till Xmas until 9 o'clock, thus giving the workman a chance to take part in this great profit-sharing event.

## Cut Prices on New Pianos

Every instrument in the house, and even the celebrated Lindeman, has been cut, so that Piano-buyers may enjoy the benefits of this great sale.

All \$300.00 Pianos reduced to \$198.00  
All \$250.00 Pianos reduced to \$128.50  
10 Style L Lindeman Pianos will be reduced \$125.00 each.  
8 Style S Schaeffer Pianos will be reduced \$135.00 each.  
8 Brand New Haynes Pianos, right from the factory, will be sold at \$167.00 each, including stool and scarf.

Terms, \$1.50 per week.

4 Concert Used Crafts Pianos reduced \$75.00 each.  
**SPECIAL.**—Two Schaeffer Pianos, in art design, of Santo Domingo mahogany, fitted with two stained glass electrolers each, satin wood finish, reduced price, \$750.00.  
(Only two to go at this price.)

14 Style F Ludwig Pianos, in handsome mahogany, reduced \$110.00 each.

9 Style K Ludwig Pianos reduced \$125.00 each.

6 Player-Pianos reduced \$263.00 each—in mahogany, walnut, quartered and Flemish oak and other wanted woods. With these we give Free Music for two years and access at any time to library.

Player-Pianos of Henry & S. G. Lindeman, Ludwig & Schaeffer make, in 88-note, 65-note, also combination 65 and 88-note, offered at deeply cut prices during this sale.

Our costly Grands, including the Lindeman & Ludwig make, made to order in our Art Department. On these we give sensationally cut prices while this sale continues.

## Open Nights until Christmas

G-3036

## Slightly Used Pianos at Prices Unequaled

Fischer Upright Piano, in massive walnut case, 7 1/3 octaves, with the "tone that lingers." This ideal \$500.00 Piano will go at \$247.50, on terms of \$1.75 per week.

Kimball—Do you like a piano of this make—like the sound of the name?

If so, see this one—taken in exchange—in good condition; sale price, \$225, \$1.75 per week pays for it.

## Slightly Used Organs Deeply Cut in Price

Kimball, oak case, full octaves, French mirror, fine condition—can hardly be told from new—sale price, \$58.50, including stool.

Estey, handsome burled walnut case, would cost \$150.00 to duplicate, sale price, \$67.00, including stool.

Cornish, good for the little folks to practice on, sale price, \$15.00.

75c Per Week Buys Any of the Above.

## Cut Prices on New Organs

The well-known Weaver Organ in solid black walnut, in oak, weathered oak and solid mahogany cut tremendously during this yearly trade movement.

All New \$75 Organs for \$56.00

All New \$125 Organs for \$78.75

All New \$100 Organs for \$67.50

All New \$150 Organs for \$92.50

## FREE SOUVENIRS

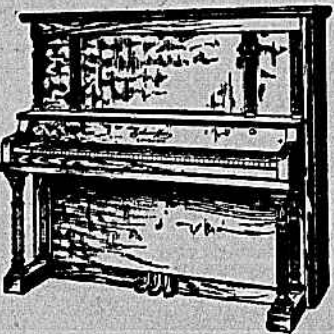
During our Formal Opening and Annual Piano Sale we will present to our patrons Beautiful Art Calendars and Book of Old Favorite Songs (about fifty selections in each), also handsome Pocket Mirrors, and for the children we have school Rulers, which the little ones will more than appreciate.

## ZITHER SPECIAL

Exactly 138 Rosewood Case Zithers, bought by us as a job, and worth fully \$7.50 at retail, will be sold during this sale at \$1.98.

And with each Zither goes a book of instructions, tuning hammer and book of melodies.

But be quick if you wish one. Mail Orders Filled.



No Agents, No Collectors, and the Most Liberal Terms Given.

MAIL ORDERS FILLED AT ADVERTISED PRICES

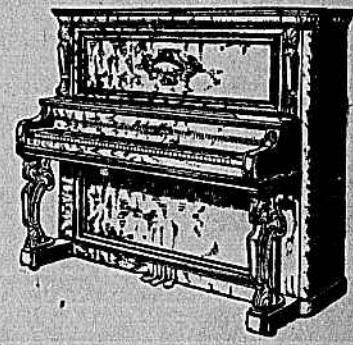
# The Crafts Piano Co.

INCORPORATED

"OUR LOCATION SAVES YOU MONEY"

NOTE NEW LOCATION—FIFTH AND GRACE STREETS

The Finest Piano Ware-rooms in the State of Virginia.



## SOCIETY

(Continued from Second Page.)

of beautiful old silver, was also in yellow.  
The young girls serving in the dining-room were: Misses Dottie Tompkins, Mary Street, Kitty Lancaster, Edith Grant, Mary Cooke Branch, Virginia Watkins, Ellen Witt, Gay Montague, Mary Stuart Cooke, of Roanoke, Elise Miles, of the University of Virginia.

**In Honor of Debutantes.**  
Mrs. A. D. Williams entertained at cards on Thursday afternoon at her residence, 800 West Franklin Street, in honor of the debutantes. The drawing room was ornamented with crimson roses and place-cards were tiny pyramids.

Assisting Mrs. Williams in receiving were: Miss Mary Williams and Miss Edie Atkinson. Mrs. Sue Buck and Mrs. Ashton Starke poured tea, and Mrs. Williams' guests included the debutantes of this season and last. The prizes were won by Miss Nora Randolph, Miss Scarborough and Miss Frances Wheat.

**Dinner Party on Thursday.**  
Miss Frances Wheat was hostess at a very charming dinner party on Thursday evening in honor of Miss Margaret Pearson, of Asheville, who is visiting Miss Gwendolyn Rutherford. Covers were laid for fourteen, and a basket of pink roses formed a graceful centerpiece, and dainty butterfles marked the places of the guests.

Those present were: Misses Rosalie Valentine, Gwendolyn Rutherford, Margaret Pearson, Katherine Gunn, Wheat, Messrs. James Drake, Garnett, Tabb, William Trigg, Kent Bayley, Langhorne and William Augustine. Guests of Mrs. Cohen.  
Mrs. Ernest Brainerd, of Seattle, Wash., is the guest of Mr. and Mrs.

Sam Cohen at their residence, 10 East Grace Street. Mrs. Brainerd, who is a very brilliant and cultured woman, is most pleasantly remembered here as Miss Mary Bella Seale before her marriage.

**Visiting at the University.**  
Miss Sarah Jones, of North Carolina, who is visiting Miss Mary Butler here, is spending the week-end with her brother, Moorehead Jones, at Mrs. Page's, at the University of Virginia.

**Cary-Cecil.**  
Dr. and Mrs. Russell Cecil, of 913 Park Avenue, have announced the engagement of their daughter, Alma Miller, to Lucius Falkland Cary, son of Colonel and Mrs. W. Miles Cary, the marriage to be celebrated January 19. The wedding is an event of wide interest throughout Virginia, where both the bride and groom are prominently connected.

**Stag Supper at Lakeside.**  
Among the ante-nuptial affairs given in honor of the groom was a beautifully appointed dinner last evening at the Lakeside Country Club, tendered by his groomsmen to Ernest Campbell Mead, whose marriage to Miss Aline Jennings on Tuesday will be one of the brilliant social events of the season.

Covers were laid for ten, and those present were: John Howard Cecil, P. H. Powers, E. A. Baughman, Jr., Solator Blackiston, Argyle Turner, John Cary, Clinton Williams, Otis Winston, of Washington, D. C., and Hunt Hanna, of Norfolk.

**Miss Jennings to Wed.**  
A very important social event of the week will be the marriage of Miss Aline Jennings, daughter of William Leslie Jennings, to Ernest Campbell Mead, son of the late Edward C. Mead, of Albemarle, which will be celebrated on Tuesday evening, December 7, at St. Paul's Church. The Rev. George Otis Mead, brother of the groom, assisted by Dr. Robert W. Forsyth, will perform the ceremony.  
Mrs. James Jeffress Pollard will be

the matron of honor and the bride's only attendant. John Howard Cecil will act as the groom's best man, and the groomsmen will include Solator Blackiston, P. H. Powers, John Cary, Clinton Williams, E. A. Baughman, Jr., Otis Winston, of Washington; Hunt Hanna, of Norfolk; and Argyle Turner. The bride will enter the church on the arm of her brother, Robert Meredith Jennings, of this city. Immediately after the ceremony Mr. Mead and his bride will leave for the North.

**Not at Home in December.**  
Mrs. Claude Swanson will not have her usual at-homes on Tuesday afternoons in December, as she expects to leave shortly for Washington, where she will be the guest of Mrs. Howry and Mrs. George Mary during her stay. Mrs. Swanson will resume her at-homes for Tuesday afternoons during the month of January. A great many handsome entertainments have been planned in honor of the Governor's wife, who is a special favorite at the capital.

**Visiting in Baltimore.**  
Miss Emma Clarke, who has been visiting for several months in the North, is now the guest of Dr. and Mrs. William Keiso W. H. of North Charles Street, Baltimore. Miss Clarke has been the guest of honor at a number of beautiful entertainments during her stay in Baltimore.

**To Spend Winter in Florida.**  
Mrs. E. A. Saunders, Sr., who has been spending some time with her two sons, E. A. Saunders, Jr., and W. B. Saunders, in this city, will leave to-morrow to join her daughter, Mrs. James N. Williamson, of North Carolina. Mrs. Saunders and her daughter will spend the winter in Florida, stopping some time in Miami and later going to Nassau.

**Woman's Club.**  
Dr. Hugh M. Smith, assistant commissioner of the Department of Fisheries, Washington, D. C., will address the members of the Woman's Club to-morrow (Monday) afternoon at half-past 4, on "Virginia Fisheries—Their

Condition and Prospects." This is a subject of general interest, which Dr. Smith presents in a very attractive way. He will be the guest while in Richmond of Mrs. Moses D. Hoge, the chairman of the day.

**Mrs. Romaner's Lecture.**  
Mrs. George Romaner, of London, England, will lecture at the club on Charlotte Yonge, the English authoress, next Tuesday, December 7, at half-past 4. Mrs. Romaner, who is traveling in this country, is the widow of George J. Romaner, the noted churchman and scientist. After his death she wrote

his life, a book that has been read all over the world by educated people, and was the beginning of her literary career. Mrs. Romaner is a most interesting personality in the church and literary life of Great Britain, as well as a social favorite. She will reach Richmond on Tuesday morning, and will be a guest at the Jefferson.

**Literary and Current Events.**  
On Wednesday afternoon the Literary Round Table will meet to discuss "The Inner Shrine," and on Friday the regular meeting of the Current Events Class will be held.

**The hostesses of the Woman's Club** on Monday afternoon will be Mrs. Henningham Spilman and Miss Margaret Morson, who will pour coffee; Mrs. William Randolph Robins and Mrs. Charles R. Robins, who will preside at the tea table, and Mrs. T. A. Cary and Mrs. John Wingfield, who will assist in receiving the guests.

**Committee Meeting.**  
The central committee of the Association for the Preservation of Virginia Antiquities will meet on Tuesday, December 7, at 12 o'clock, in the rooms of the Virginia Historical Society. All members are urged to be present.

**Guest of Mrs. Winn.**  
Mrs. Bettie Custis Ambler, of Williamsburg, is the guest of Mrs. Winn, at 220 East Franklin Street.  
Mrs. Ambler has a wide circle of friends here. She is prominently identified with the social life of Williamsburg, and also with its patriotic societies.

**Miss Dillard Entertained.**  
Mr. and Mrs. J. C. Dillard, of "Ingle-side," Hanover county, gave a delightful German Thanksgiving evening in honor of their daughter, Jeannette, who has just attained her eighteenth birthday. The lower floors were beautifully decorated with flowers and many lights. The German was led by Ralph Stark, with Miss Mary Dillard.

**Nurses' Tea.**  
A very delightful affair on Wednesday from 4 to 7 will be an afternoon tea at the Memorial Hospital, given

by the nurses in that institution. The hostesses will be: Mrs. Charles Bosh-er, Mrs. John Farland, Mrs. S. E. Bishop, Mrs. Virginia Blankenship, Mrs. S. P. Stringfellow, and Mrs. Myer Kirsh. The rooms will be attractively decorated, and a number of young society girls will serve the guests.

**To Live in Toledo.**  
Mr. and Mrs. G. V. Frazier, who, for the past four years, have made their home in Richmond, left last week for Toledo, O., which will be their home for some time to come.

**Peoples-Bastine.**  
One of the prettiest weddings of the season was solemnized on Wednesday evening last at the home of Mr. and Mrs. O. L. Bastine, when their daughter, Mary Ames, was given in marriage to Robert Duncan Peoples.

The bride entered with her father, wearing a traveling suit of wisteria broadcloth, with hat and gloves to match, and carried a white prayer-book. Her only ornament was a brooch of diamonds and pearls, the gift of the groom. The maid of honor, Miss Sadie Estelle Harding, wore white liberty silk trimmed in pearls and tulle, and carried an arm bouquet of pink chrysanthemums. The groom was attended by Charles O. B. Cowardin, as best man.

During the ceremony "Sweet and Low" and "O Promise Me" were softly and beautifully rendered by Miss Emma Brown, with violin obligato by Herbert Taylor.

The appointments in the home were of unusual beauty, simplicity marking every detail of the ceremony. The parlors were artistically decorated with palms and cut flowers intermingled with myriads of candles set in silver candelabra.

The ceremony was performed by the Rev. Father J. J. Massey, immediately after which Mr. and Mrs. Peoples left for a Southern trip.  
**To Meet on Monday.**  
The St. John's Circle of King's Daughters will hold their regular

meeting on Monday afternoon at half-past 4 o'clock at the residence of Dr. B. A. Hord, 2300 East Broad Street. A full attendance is desired.  
**Linen Shower.**

Mrs. L. Berry Stalnack, of 2525 Kensington Avenue, gave a linen shower on last Tuesday afternoon in honor of her sister, who was married on Thursday to Frank B. Grubbs. Elegant refreshments were served, and Mrs. William M. Myers presided at the punch bowl.

Among those present were: Miss Mary Myers, Miss Lizzie Myers, Miss Grace Tignor, Miss Fanny Adams, Miss Sadie Stalnack, Miss Mary Grubbs, Miss Mary Wright, Miss Blanche Ramsey, of Charlottesville; Mrs. William H. Myers, Mrs. George Donald, Mrs. A. J. Wray, Mrs. M. E. Stalnack, Mrs. George S. Wray, and Mrs. Isaiah Myers.

**In and Out of Town.**  
Miss Elizabeth Wingo is attending the German at the University of North Carolina, and will visit Mrs. Abbott Lloyd, of Durham, N. C., before returning home.

Miss Florence Sternheimer, who has been the guest of Mrs. Henry Jandorf and Mrs. A. Behrheimer in Baltimore, has returned to Richmond.

Miss Mary Dillard, of Old Church, is visiting Miss Mary Beale, of Middleton, Hanover county.

Mr. and Mrs. Charles P. Lee and little daughter, Katherine, have recently moved into their new home, 2215 West Grace Street.

Miss Phinlay, of Augusta, is the guest of Miss Lucy Ford, of Warham for several days.

Miss Anne Russell Sampson, who has been visiting Mrs. Jameson and Mrs. Olliam at Ginter Park, has returned to her home near the University of Virginia.